RY

COMPANY CREDENTIALS · 2026

International Trading

DUBAI · SERVING CUSTOMERS IN MORE THAN 20 COUNTRIES

WHO WE ARE

A trading house built on relationships, not volume alone

R AND Y International Trading is a Dubai-based commodity trading company operating from Meydan Free Zone. We combine fifteen years of trading experience with modern market intelligence to source, finance, ship and deliver raw materials, grains, ores and fertilisers for industrial and agricultural customers across more than twenty countries.

15	20+	4	Dubai
YEARS OF TRADING EXPERIENCE	COUNTRIES SERVED	TRADING DIVISIONS	MEYDAN FREE ZONE, UAE

We provide essential value to your supply chain — so you can advance, and overcome the obstacles of doing international trade.

Every cargo we handle carries the same promise: the right origin, the right specification, the right document, on the right vessel, at the agreed time. That is what a trading partner is for.

WHAT WE TRADE

Four divisions, one desk

01

Raw Materials

Caustic soda, soda ash and HDPE polymer for glass, paper, detergent, aluminium and packaging industries.

02

Grains & Oilseeds

Wheat, yellow maize, barley, soybean and soybean meal, vegetable oils — origination to discharge.

03

Metals & Ores

Iron ore for the ferrous chain, steam coal and petroleum coke for power and heat, and gold.

04

Fertilisers & Phosphates

Rock phosphate from the mine, DAP and MAP, urea and ammonia — with strong Egyptian origination.

DIVISION

Raw Materials

A bridge between global producers and the industries that depend on them.

Caustic Soda

Flakes and liquid. Pulp and paper, textiles, soaps and detergents, alumina refining, chemical manufacturing.

Soda Ash

Dense and light grades. Flat, container and fibre glass; detergents; chemicals; water treatment.

HDPE Polymer

Film, blow-moulding and pipe grades. Packaging, construction, automotive and consumer goods.

Origin and logistical flexibility, an agile sourcing network, and financial and hedging products arranged with partner institutions.

DIVISION

Grains & Oilseeds

Sourced, stored, traded and delivered on an integrated global basis.

Wheat
Milling and feed grades by protein and origin.

Yellow Maize
Feed and industrial grades, bulk and containerised.

Soybean & Soybean Meal
Beans for crushing; hi-pro meal for feed compounders.

Barley & Vegetable Oils
Feed barley; crude and refined oils on request.

Particular expertise in identity-preserved and differentiated products, and among the larger volume suppliers into the Middle East.

DIVISION

Metals & Ores

Connecting the ferrous supply chain from mine to mill.

Iron Ore

Fines, lumps and pellets with physical supply and risk-management solutions.

Steam Coal

Graded 3,500 to 7,000 GAR for power and heat generation.

Petroleum Coke

Fuel-grade pet coke, the carbon residue of refining, for cement and power.

Gold

Doré and refined bars through vetted refiners and vaulting partners.

Physical supply paired with ocean freight capacity, so tonnage and vessel are arranged together.

DIVISION

Fertilisers & Phosphates

From rock phosphate at the mine to finished nutrients at the farm gate.

Rock Phosphate

27–30 % P_2O_5, direct from mine, for phosphoric acid and fertiliser production.

DAP & MAP

Di- and mono-ammonium phosphate; high-nutrient granular and water-soluble grades.

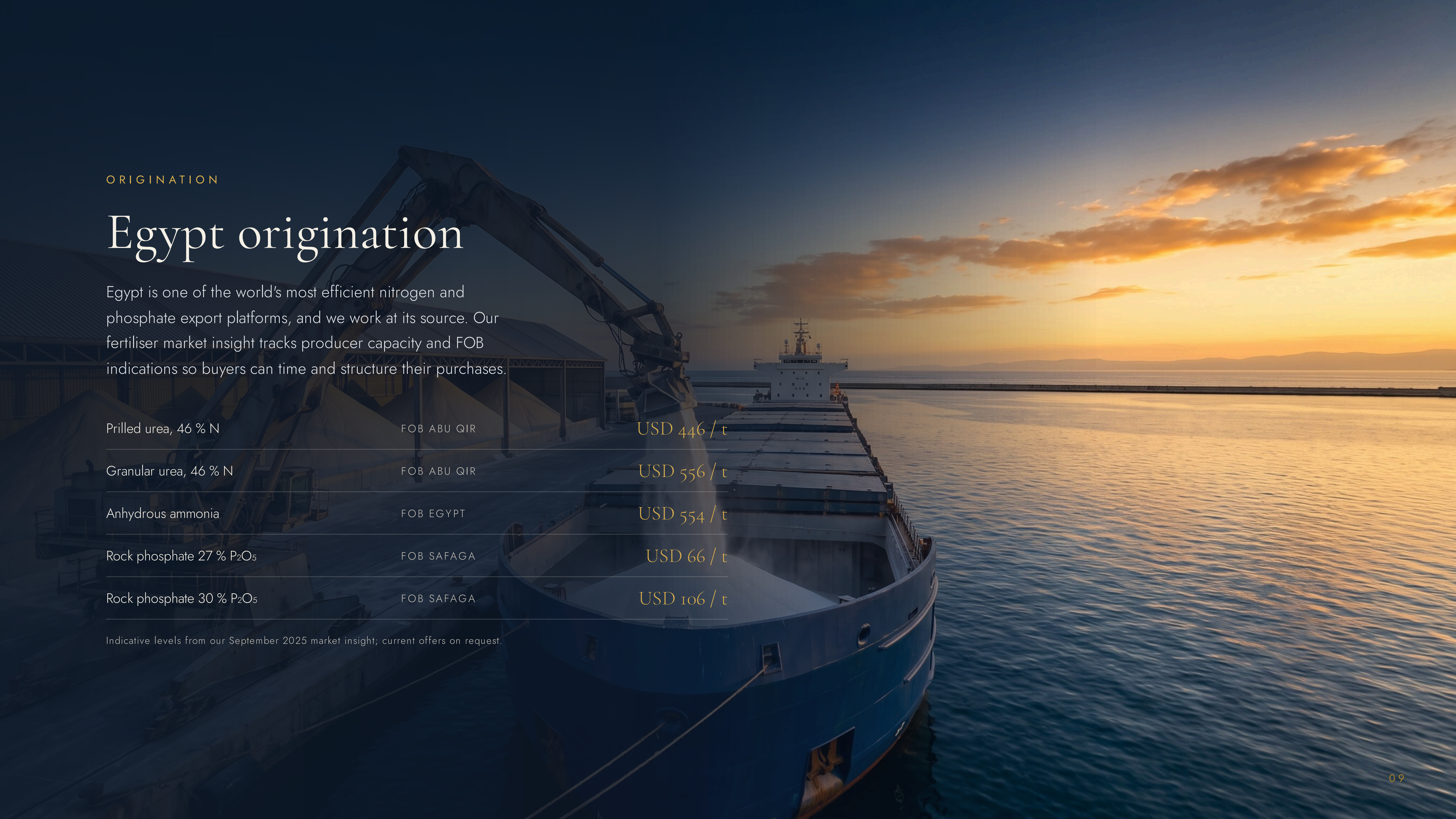
Urea

Prilled and granular, 46 % N minimum.

Ammonia

Anhydrous, shipped refrigerated at −26 °C in parcels up to 11,000 t.

Deep Egyptian origination: Abu Qir for nitrogen, Safaga for phosphate rock, with market intelligence published for our customers.



ORIGINATION

Egypt origination

Egypt is one of the world's most efficient nitrogen and phosphate export platforms, and we work at its source. Our fertiliser market insight tracks producer capacity and FOB indications so buyers can time and structure their purchases.

Prilled urea, 46 % N	FOB ABU QIR	USD 446 / t
Granular urea, 46 % N	FOB ABU QIR	USD 556 / t
Anhydrous ammonia	FOB EGYPT	USD 554 / t
Rock phosphate 27 % P_2O_5	FOB SAFAGA	USD 66 / t
Rock phosphate 30 % P_2O_5	FOB SAFAGA	USD 106 / t

Indicative levels from our September 2025 market insight; current offers on request.

PROCESS

How a cargo moves with us

01

Enquiry

Specification, quantity, delivery window and Incoterm agreed in writing.

02

Origination

Offer from our sourcing network with origin, availability and indicative price.

03

Contract

Sales contract, payment terms and inspection regime fixed; LC or agreed instrument opened.

04

Quality

Independent pre-shipment inspection of weight, quality and packing at load port.

05

Shipping

Vessel or containers fixed, cargo insured, documents issued against the letter of credit.

06

Delivery

Discharge, customs documentation and after-sales support at destination.

SOURCING

An agile sourcing network

We do not own mines or mills; we own relationships with them. Origination in the Middle East and North Africa, the Black Sea, South and East Asia, and the Americas lets us match each enquiry to the origin that serves it best on price, quality and freight.

- Middle East & North Africa
- Black Sea
- South Asia
- East Asia
- Europe
- Americas
- Sub-Saharan Africa

LOGISTICS

Ocean freight and logistics

Dry-bulk, break-bulk and containerised cargo, fixed through freight partners with a sizable fleet and global footprint. We arrange chartering, port agency, surveying and marine insurance so the physical side of the trade is handled alongside the commercial one.

Bulk & break-bulk

Handysize to Panamax parcels, ship-loader and geared vessels.

Containerised

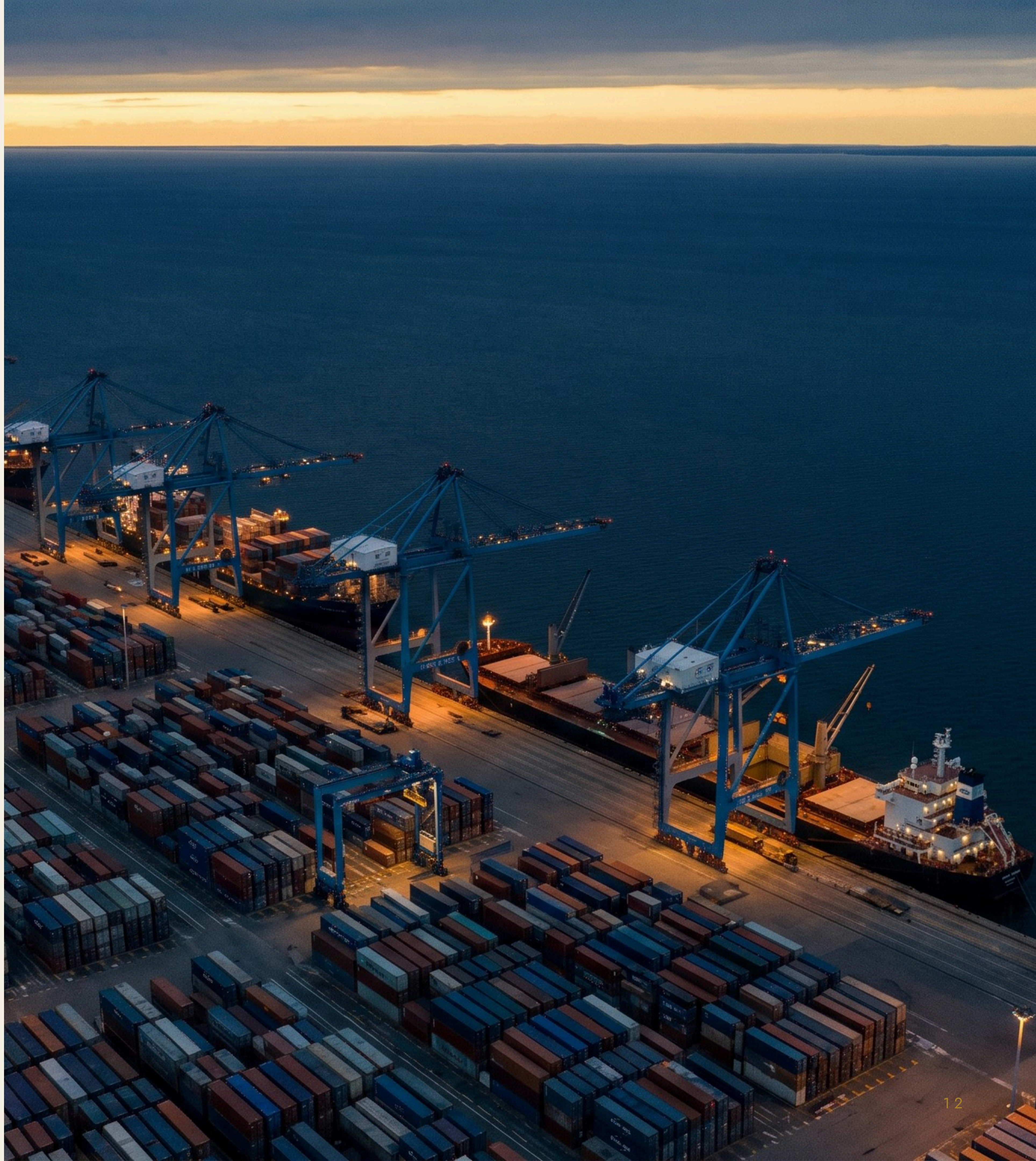
Bagged and palletised lots for smaller buyers and inland markets.

Insured

Marine cargo insurance arranged to the agreed Incoterm on every shipment.

Documented

Bills of lading, certificates of origin, weight and quality certificates, phytosanitary and fumigation as required.



FINANCE

Trade finance and risk

Working with financial institutions and risk-management partners we structure each trade so that both sides are protected: letters of credit, documentary collections and, where the market allows, price hedging on the underlying commodity.

Letters of credit

Sight and usance LCs confirmed through first-class banks.

Hedging

Price-risk products arranged with partner institutions on hedgeable commodities.

Counterparty diligence

KYC and sanctions screening on every buyer, seller and vessel.

Transparent pricing

Indicative offers with freight, insurance and finance shown separately.

RY

GOVERNANCE

Licensed, documented, inspected

Licensed in Dubai

Meydan Free Zone business licence and certificate of formation available to counterparties.

Banked

Corporate accounts with a regulated UAE bank; bank details issued on request.

Inspected

Independent third-party inspection at load and, where required, discharge.

Compliant

Sanctions, dual-use and origin checks before any contract is signed.

RELATIONSHIPS

Relationships and recognition

Our work has brought us alongside major energy, public and institutional counterparties, and our founder has been recognised by the United Nations as one of Egypt's successful businessmen.

PetroChina	United Nations	Egypt Ministry of Finance

LEADERSHIP

Leadership

The board sets the company's strategic direction, talent development and financial performance, with a shared aim: a company that nourishes the world in a safe, responsible and sustainable way.

Islam Shaban
BOARD MEMBER

Mohammed El Khouly
BOARD MEMBER

Ahmed Shaban
BOARD MEMBER

WHY US

Why trade with us

Origin flexibility

Several origins for every product, so a cargo is never hostage to one supplier or one port.

One counterparty

Sourcing, finance, freight and documents from a single desk in Dubai.

Speed

Indicative offers quickly, firm offers with the inspection regime already agreed — no surprises after signature.

Integrity

We put people first, we reach higher, and we do the right thing so our customers succeed and communities thrive.

Let's move your next cargo.

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